

APPROVED
with the Order № 45
dated 15th of May 2019

**Terms of application of the basic and other rates for the freight-forwarding services
for arranging international transportation of containers via Vladivostok port
on terms FOR/FOR, FOR/FOT and the rates for additional services**

1. The rates are valid for the cargoes delivered from the foreign ports to Vladivostok port under FOML bill of lading and delivered afterwards to the station of destination by rail.

2. The rates mentioned on FOR/FOR terms include VMTP documentation fee, platform positioning, loading of container onto a platform, transportation by rail and providing container (for transportation in FESCO containers).

The rates mentioned on FOR/FOT terms include VMTP documentation fee, platform positioning, loading of container onto a platform, transportation by rail, providing container (for transportation in FESCO containers), acceptance of container at the station of destination, delivery of container from the railway station to the consignee's warehouse within MKAD (for delivery via Silikatnaya station) or within KAD (for delivery via Avtovo, Zanevsky Post stations).

3. The rates are valid for transportation of general cargo and are not applicable to transportation of hazardous cargo, cargo that require special temperature maintenance (perishable goods), cargoes in flexi-tank containers and tank containers.

4. The rates are valid for the cargo that passes customs clearance by means and at the expense of the Client.

The rates for the cargo that passes customs clearance at the station of destination are subject to charges for arranging transit declaration of the cargoes under customs transit procedure. In case this procedure is arranged by the Forwarder the fee for arranging transit declaration is applied to the rates at the amount of RUR 3390 per container (subject to VAT 0%). In case this procedure is arranged by the Client via Customs Broker Center ("TBC") the fee for arranging transit declaration is charged at the amount of RUR 2323 per container (subject to VAT 0%). In case transportation is arranged by two or more bills of lading then the fee for arranging the additional transit declaration is charged at the amount of RUR 2323 (subject to VAT 0%) per each additional declaration.

In case customs transit procedure is closed in Vladivostok port, the additional fee of RUR 1500 per declaration is charged (subject to VAT 0%).

5. The rates may be reconsidered in case of the increase/implementation of the charges at the moment of the cargo acceptance for transportation.

6. The weight of one cargo package (item) in container should not exceed 1.500 kgs.

7. Container gross-weight (which is calculated as the sum of the cargo weight and container weight) should not exceed the conventional container weight mentioned on the CSC plate. At the same time the gross-weight of containers which are dispatched by rail should not exceed 30'480 kgs.

8. Charges concerned with arranging port forwarding in Vladivostok and with transportation by rail which are not included into the rates:

8.1. In case of making corrections in the order for transportation after start of the service rendering process (which corresponds to the date of loading onto the platform) the documentation fee of RUR 1200 per 20/40-foot container (subject to VAT 0%) is charged. The fee is charged for making correction of the following information in the order: the name of shipper/consignee, station or point of destination, customs clearance point, data for the "Special remarks" box of the railway bill, information about the cargo (weight, quantity of packages, name and cargo description which should correspond with the HS code of the cargo which is planned to be used for customs clearance of the cargo in Russian customs).

8.2. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of shipment.

8.3. The rates include 12 days free from demurrage charges in port Vladivostok being calculated from the moment of containers' discharge from the vessel till passing documents to the terminal for dispatch by rail. The day is counted as a period of time from 0 to 23:59 hours of the local time, herewith the incomplete day is considered as complete. Upon expiration of this period the Client should pay the following fees for each day of container extra demurrage (till the moment the documents are passed for dispatch) in accordance with the Forwarder's/Forwarder's Agent invoice (subject to VAT 0%):

from 1st till 10th day – USD 10/15 per 20'/40' container per day;
over 10 days – USD 15/25 per 20'/40' container per day.

8.4. The rates include 10 days of container free from detention charges calculated from the moment of laden container arrival at the railway station of destination. The day is counted as a period of time from 0 to 23:59 hours of the local time, herewith the incomplete day is considered as complete. Upon expiration of this period the Client should pay the following fees for each day of container extra detention (including the day of returning empty cleaned container to the Forwarder's Agent) (subject to VAT 0%):

from 1st till 10th day – USD 10/15 per 20'/40' container per day;
over 10 days – USD 15/25 per 20'/40' container per day.

8.5. The freight-forwarding services (FFS) for arranging international cargo transportation may include the expenses for arranging convoy of the cargo. Convoy fee will be charged if cargo is subject to convoy.

The rates are not valid for transportation of the cargo which is subject to fortified convoy (including automobiles and its parts, tobacco-products and cargo shipped by or addressed to the embassies and permanent residences of the foreign countries).

8.6. The rates do not include DTHC at the amount of USD 250/300 per 20/40-feet container (subject to VAT 0%).

9. Services concerned with arranging terminal handling at the station of destination that are not included into the rates:

9.1. Container storage services (subject to VAT 0%):

for containers which pass customs clearance in Vladivostok port:	
Silikatnaya st.	free period: 5 days (from the date of arrival by rail); from 6 th till 10 th day RUR 750/1500 per 20/40-feet container per day; over 10 days RUR 3000/6000 per 20/40-feet container per day.
Khovrino st.	free period: 3 days (from the date of arrival by rail); c 4 th till 10 th day RUR 570/1150 per 20/40-feet container per day; over 10 days RUR 1620/3250 per 20/40-feet container per day.
Selyatino st.	free period: 3 days (from the date of arrival by rail); from 4 th till 10 th day RUR 763/1525 per 20/40-feet container per day; over 10 days RUR 3051/6102 per 20/40-feet container per day.
Novosibirsk-Vost. st.	free period: 8 days (from the date of arrival by rail); over 8 days RUR 246/306 per 20/40-feet container per day.
Avtovo st.	free period: 14 days (from the date of arrival by rail); from 15 th day 1088 per 20/40-feet container per day.
Zanevsky Post st.	free period: 10 days (from the date of arrival by rail); from 11 th day 170/340 per 20/40-feet container per day.
for containers which pass customs clearance at the station of destination:	
Silikatnaya st.	<u>In the customs control zone or at the temporary storage warehouse:</u> free period: 3 days (from the date of container's arrival till the date of its release from customs); from 4 th till 5 th day RUR 1000/1500 per 20/40-feet container per day; from 6 th till 7 th day RUR 2000/3000 per 20/40-feet container per day; over 7 days RUR 3000/6000 per 20/40-feet container per day. <u>in the general zone:</u> free period: 2 days (calculated from the date of the release from customs till the rate of container's dispatch by truck);

	from 3 rd till 5 th day RUR 1000/1500 per 20/40-feet container per day; over 5 days RUR 3000/6000 per 20/40-feet container per day.
Khovrino st.	<u>In the customs control zone or at the temporary storage warehouse:</u> free period: 2 days (from the date of DO issue till the date container is released from customs); from 3 rd till 7 th day RUR 2375 per 20/40-feet container per day; from 8 th till 14 th day RUR 3895 per 20/40-feet container per day; over 14 days RUR 7790 per 20/40-feet container per day. <u>in the general zone:</u> free period: 3 days; from 4 th till 10 th day RUR 570/1150 per 20/40-feet container per day; over 10 days RUR 1620/3250 per 20/40-feet container per day.
Selyatino st.	<u>In the customs control zone or at the temporary storage warehouse:</u> free period: 4 days (from the date of container's arrival till the date of its release from customs); from 5 th till 7 th day RUR 2542 per 20/40-feet container per day; from 8 th till 14 th day RUR 4068 per 20/40-feet container per day; over 14 days RUR 8136 per 20/40-feet container per day. <u>in the general zone:</u> free period: 3 days; over 3 days RUR 508/1017 per 20/40-feet container per day.
Novosibirsk-Vost. st.	<u>In the customs control zone:</u> Calculated from the date of container's repositioning to the customs control zone (no free period provided). from the 1 st day RUR 714/714 per 20/40-feet container per day; <u>in the general zone:</u> from the 1 st day RUR 246/306 per 20/40-feet container per day. If the client does not pass the customs declaration for container with the bonded cargo within 12 hours from the moment of container's arrival then the additional fee of RUR 5034 per 20/40-feet container is charged for placement of goods for temporary storage (including issuing DO-1/DO-2).
Avtovo st.	free period: 14 days (from the date of container's arrival); from the 15 th day RUR 1088 per 20/40-feet container per day.

Date of arrival and date of departure of the container are calculated as full day and included in the calculation of the storage period.

9.2. Customs inspection services without providing reloading (unloading/loading) operations of the cargo (subject to VAT 0%):

Silikatnaya st.	RUR 6000 per 20/40-feet container
Khovrino st.	RUR 6936 per 20/40-feet container
Selyatino st.	RUR 6610 per 20/40-feet container
Novosibirsk-Vost. st.	Container movement services for arranging customs procedures at Eurosib temporary storage warehouse cost RUR 6000/7002 per 20/40-feet container; the services for arranging customs inspection are charged additionally by fact in accordance with the vendor's rates.
Avtovo st.	RUR 9520 per 20/40-feet container

9.3. Services for reloading operations during pre-inspection/inspection of container (valid for the standard in-gauge cargo having standard package, which does not require any special means and devices during reloading works) (subject to VAT 0%):

Silikatnaya st.	full unloading-loading of container RUR 10000/17500 per 20/40-feet container; unloading-loading of 2/3 of container RUR 6000/10500 per 20/40-feet container; unloading-loading of 1/3 of container RUR 3000/4000 per 20/40-feet container.
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Khovrino st.	unloading-loading of over 50% of total container volume RUR 9500/18050 per 20/40-feet container; unloading-loading of upto 50% of total container volume RUR 4750/9025 per 20/40-feet container; unloading-loading of upto 10% of total container volume RUR 950/1900 per 20/40-feet container.
Selyatino st.	full unloading-loading of container RUR 9153/18305 per 20/40-feet container; unloading-loading of 2/3 of container RUR 6407/12814 per 20/40-feet container; unloading-loading of 2/3 of container RUR 2746/5492 per 20/40-feet container.
Avtovo st.	RUR 13600 per 20/40-feet container

9.4. The additional lifts on the terminal (subject to VAT 0%):

Silikatnaya st.	RUR 1000 per 20/40-feet container
Khovrino st.	RUR 1045 per 20/40-feet container
Selyatino st.	RUR 864 per 20/40-feet container
Novosibirsk-Vost. st.	RUR 1068/1320 per 20/40-feet container

9.5. In case the cargo which arrives to Silikatnaya station by one railway bill is declared by more than one transit declaration (TD) the documentation fee of RUR 6000 per each additional declaration is charged (subject to VAT 0%).

9.6. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of arranging terminal handling.

10. Services concerned with arranging delivery by truck from the station of destination that are not included into the rates:

10.1. The cost of services mentioned in the basic rates is valid for delivery of cargo by truck within the city limits (for delivery to Moscow – within Moscow Ring (MKAD), for delivery within Saint-Petersburg – within Saint-Petersburg ring (KAD)).

Services for delivery of cargo by truck **from Silikatnaya, Khovrino and Selyatino stations** out of Moscow Ring (MKAD) limits cost: RUR 66 per 1 km of the mileage for arranging trucking out of MKAD services (upto 100 kms from MKAD) and RUR 60 per 1 km of the mileage for arranging trucking out of MKAD services (over 100 kms from MKAD) (subject to VAT 0%).

The rates and possibility of delivery by truck **from Avtovo and Zanevsky Post stations** to the locations outside the city limits and to the central districts of Saint-Petersburg (Central, Admiralteysky, Petrogradsky, Vasileostrovsky, Kronshtadtsky, Kurortny, Petrodvortsovy districts) and to the districts/streets with the limited traffic for trucks (including Moskovsky avenue from house 4 to house 222) are quoted by request upon providing exact address of delivery.

10.2. Truck extra detention (including VAT 20%):

Silikatnaya st.	free period: 4 hours; extra detention is paid at the following amount: from 1 st till 10 th hour – RUR 660 per 20/40-feet container per hour; from 11 th hour – RUR 1320 per 20/40-feet container per hour.
Khovrino st.	An incomplete hour of detention is calculated with rounding up to 5 minutes at the rate of RUR 11 per minute for extra detention up to 10 hours (inclusively) and RUR 22 per minute for extra detention from the 11 th hour (including VAT 20%).
Selyatino st.	One-hour delay in positioning of truck is possible, comparing to the requested and agreed time. If the truck is late for unloading for 1 hour or more, the free period under unloading makes 6 hours from the moment of the start of the cargo operation (cargo unloading).
Novosibirsk-Vost. st.	free period: 3 hours per 20-feet container and 4 hours per 20/40-feet container; each next hour of extra detention costs RUR 840 per 20/40-feet container per hour; An incomplete hour of detention is calculated by RUR 14 per minute.

Avtovo st.	free period: 4 hours;
Zanevsky Post st.	from 5 th hour – RUR 708 per 20/40-foot container per hour.

10.3. The service of delivery of container to the additional unloading address (subject to VAT 0%):

Silikatnaya st.	First additional unloading address is paid at the amount of RUR 2120 per 20/40-foot container, second and each next additional unloading address is paid at the amount of RUR 2970 per 20/40-foot container
Khovrino st.	
Selyatino st.	
Novosibirsk-Vost. st.	Additional unloading address is paid at the amount of RUR 3800 per 20/40-foot container. At the same time, the trucking cost from the station is considered for a moat remote region of Novosibirsk.

10.4. The service on the return of empty SOC container to the terminal that differs from the terminal of arrival (subject to VAT 20%):

Silikatnaya st.	RUR 2120 per 20/40-foot container
Khovrino st.	If the terminal is situated out of Moscow Ring (MKAD) limits the additional fee for the mileage is paid at the amount of RUR 66 per 1 km for trucking upto 100 kms from MKAD and RUR 60 per 1 km for trucking over 100 kms from MKAD
Selyatino st.	
Novosibirsk-Vost. st.	RUR 3500 per 20/40-foot container
Avtovo st.	RUR 1000 per 20/40-foot container (except Mobi-Dik and Bronka terminals)
Zanevsky Post st.	

10.5. The rate and possibility of transportation of the 20/40-foot container with the payload exceeding mentioned in the rates (the payload means the weight of the cargo without the weight of container) is provided by request.

10.6. The rates for the services mentioned in articles 10.2-10.4 increase the amount of the Freight-forwarding services (FFS) for arranging international cargo transportation in case of making order for delivery of the cargo by truck before its arrival at the station of destination

10.7. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of arranging trucking services.

10.8. The charges concerned with arranging terminal handling and trucking from the station of destination that are not mentioned above, including storage of container, truck detention etc., will be charged additionally by fact.

11. Conversion of the charges from the rate currency to the currency of payment.

11.1. Conversion of the charges stipulated in US dollars into the Russian Rubles:

The Forwarder issues invoice to the Client in US dollars for the services stipulated in US dollars; payment is arranged in Russian Rubles by the Russian Central Bank exchange rate at the date of payment. The date of payment is the date when the funds are credited to the Forwarder's account.

The cost of the arranged services stipulated in US dollars is determined in Russian Rubles by the Russian Central Bank exchange rate at the date of receiving prepayment (the date when the funds are credited to the Forwarder's account), if no prepayment – at the date of the service arrangement.