

APPROVED
with the Order № 103
dated 24th of October 2017

**Terms of application of the common rates for the freight-forwarding services
for arranging international transportation of containers via Vostochny port
and the rates for additional services**

1. The rates are valid for the cargoes delivered from the foreign ports to Vostochny port under FOML bill of lading and delivered afterwards to the station of destination by rail.

2. The rates include ocean freight, discharging from the vessel in port Vostochny, port forwarding, rail freight and providing container (for transportation in FESCO containers).

3. The rates are valid for transportation of general cargo and are not applicable to transportation of hazardous cargo, cargo that require special temperature maintenance (perishable goods), cargoes in flexi-tank containers and tank containers.

4. The rates are valid for the cargo which passes customs clearance by means and at the expense of the Client.

The rates for the cargo which passes customs clearance at the station of destination include charges for arranging transit declaration of the cargoes under customs transit procedure and the fee for arranging preliminary information of the customs authorities. In case transportation is arranged by two or more bills of lading then the fee for arranging the additional transit declaration is charged at the amount of RUR 2323 (subject to VAT 0%) per each additional declaration.

The rates for the cargo which passes customs clearance in Vostochny port do not include the fee for arranging preliminary information of the customs authorities at the amount of RUR 1500 per container (subject to VAT 0%).

5. The rates may be reconsidered in case of the increase/implementation of the charges at the moment of the cargo acceptance for transportation.

6. The weight of one cargo package (item) in container should not exceed 1.500 kgs.

7. Container gross-weight (which is calculated as the sum of the cargo weight and container weight) should not exceed the conventional container weight mentioned on the CSC plate. At the same time the gross-weight of containers which are dispatched by rail should not exceed 30'480 kgs.

8. Charges in port of loading which are not included into the rates:

8.1. If the cargo is dispatched from several shippers then consolidation fee in Chinese ports of loading USD 80 (without VAT) per 20/40-foot container is charged.

8.2. In case shipper's side requests for a correction of a bill of lading, CNY 500 for shipments from Dalian, Qingdao, Shanghai, Ningbo, Tianjin, Xiamen, Guangzhou and Shenzhen, HKD 625 for shipments from Hong Kong port, USD 30 for shipments from other ports per each correction notice will be charged accordingly (without VAT).

8.3. Other fees at the port of loading (including OTHC, documentation fee, demurrage/detention fees etc) are charged from the shipper additionally by fact.

9. Charges concerned with arranging port forwarding in Vostochny and with transportation by rail that are not included into the rates:

9.1. Customer should provide preliminary information in 3 (three) business days before the arrival of the goods to Vostochny, and also provide duly performed cargo documentation (Commercial Invoice, Packing List, the data which are consistent with the corresponding bill of lading):

- within four (4) calendar days from the date of the vessel's arrival at Vostochny for cargo, which passes the import customs clearance at Vostochny port;

- within two (2) calendar days from the date of the vessel's arrival at Vostochny for cargo, which passes the import customs clearance at the station of destination.

9.2. The rates include 20 days storage on a terminal in Vostochny for containers dispatched in container block-trains and 14 days storage for other shipments, calculated from the date of

acceptance of container at the terminal, which is required for arranging customs formalities and dispatch of container by railway.

In case of exceeding the above-mentioned normative storage period, the following expenses are applied, beginning with the 21st (15th) day from the date of acceptance of container at the terminal till the day of container's dispatch by rail which corresponds to the actual date of the order acceptance in the VSC ACS system (subject to VAT 0%):

- a) from the 21st (15th) till the 30th day – USD 23.00/46.00 per 20/40-feet container per day;
- b) over 30 days - USD 49.90/99.90 per 20/40-feet container per day.

9.3. In case of transportation of the cargo which requires lashing or approval of its dispatch by rail, the rates are subject to the storage charges indicated till a day of completing of the procedures concerned with the cargo lashing or receiving the approval for its dispatch by rail from Vostochny;

9.4. The following charges are applied for the cargo requiring lashing according to the "Technical conditions of the cargo stowage and lashing in containers":

- a) RUR 5300 per 20/40-feet container is paid for the inspection of the cargo inside container (without the cargo unloading) (subject to VAT 0%);
- b) RUR 23185/34340 per 20/40-feet container is paid for lashing of the cargo inside container in accordance with the technical terms with approving in the railway bill (except cargo "steel") except installation of the shield (subject to VAT 0%);

9.5. In case of arranging transportation of cars and loaders the lashing and terminal handling costs as well as shipping insurance cost should be added to the rates.

9.6. The rates are subject to following fees concerned with possible customs procedures, which should be done by the customs' request:

- a) RUR 12000/13800 per 20/40-feet container is paid for unloading/loading services under the customs inspection (partial inspection) (subject to VAT 0%);
- b) RUR 19200/27000 per 20/40-feet container is paid for unloading/loading services under the customs inspection (full inspection) (subject to VAT 0%);
- c) cost for unloading/loading services under the customs inspection (100% inspection) with the cargo sorting by articles, nomenclature, sizes, types etc is calculated and approved upon performance of works;
- d) RUR 5300 per 20/40-feet container is paid for the cargo inspection services without unloading from container (subject to VAT 18%);
- e) RUR 2090 per 20/40-feet container is paid for container weighing services (subject to VAT 0%);
- f) RUR 2100 per one weighting on the electronic scales is paid for the weighing services of the cargo units upto 2 tons, RUR 2980 per one weighting is paid for the weighing services of the cargo units from 2 to 10 tons (subject to VAT 0%);
- g) RUR 2860 per 20/40-feet container is paid for container repositioning within the inspection-examination area (IDK) (subject to VAT 0%);
- h) RUR 2850 per 20/40-feet container is paid for radiation control if it is required for the certain cargo (subject to VAT 18%);
- i) RUR 2850 per 20/40-feet container is paid for container inspection without opening (subject to VAT 18%);
- j) RUR 630 per 20/40-feet container is paid for conclusion (certificate) on the establishment of phytosanitary condition of regulated products (subject to VAT 0%).

9.7. In case of installation of the shield after opening of container during of the customs inspection and other operations the Quarantine certificate is required; expenses concerned with its execution will be charged by fact in accordance with the vendor's invoices.

9.8. In case a radiation level of a commodity exceeds Russian standard radiation level for it, the rates are subject to all fees and storage charges mentioned in article 9.2 which will occur before the client/consignee solves the question with the corresponding authorities.

9.10. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of shipment.

9.11. The rates include 15 days free from demurrage charges in port Vostochny being calculated from the moment of containers' discharge from the vessel till passing documents to the terminal for dispatch by rail. The day is counted as a period of time from 0 to 23:59 hours of the local time, herewith the incomplete day is considered as complete. Upon expiration of this period the Client should pay the following fees for each day of container extra demurrage (till the moment

the documents are passed for dispatch) in accordance with the Forwarder's/Forwarder's Agent invoice (subject to VAT 18%):

from 1st till 10th day – USD 10/15 per 20'/40' container per day;

over 10 days – USD 15/25 per 20'/40' container per day.

9.12. The rates include 10 days of container free from detention charges calculated from the moment of laden container arrival at the railway station of destination. The day is counted as a period of time from 0 to 23:59 hours of the local time, herewith the incomplete day is considered as complete. Upon expiration of this period the Client should pay the following fees for each day of container extra detention (including the day of returning empty cleaned container to the Forwarder's Agent) (subject to VAT 18%):

from 1st till 10th day – USD 10/15 per 20'/40' container per day;

over 10 days – USD 15/25 per 20'/40' container per day.

9.13. The freight-forwarding services (FFS) for arranging international cargo transportation may include the expenses for arranging convoy of the cargo. The rates are not valid for transportation of the cargo which is subject to fortified convoy (including automobiles and its parts, tobacco-products and cargo shipped by or addressed to the embassies and permanent residences of the foreign countries).

10. Conversion of the charges from the rate currency to the currency of payment.

10.1. Conversion of the charges stipulated in US dollars into the Russian Rubles:

The Forwarder issues invoice to the Client in US dollars for the services stipulated in US dollars; payment is arranged in Russian Rubles by the Russian Central Bank exchange rate at the date of payment. The date of payment is the date when the funds are credited to the Forwarder's account.

The cost of the arranged services stipulated in US dollars is determined in Russian Rubles by the Russian Central Bank exchange rate at the date of receiving prepayment (the date when the funds are credited to the Forwarder's account), if no prepayment – at the date of the service arrangement.

10.2. Conversion of the charges stipulated in Russian Rubles into the US dollars:

The cost of the services concerned with forwarding in Vostochny port, with transportation by rail and with arranging terminal handling and trucking which is stipulated in Russian Rubles is calculated into the US Dollars by the exchange rate of the Russian Central Bank at the date of the invoice issue.