

APPROVED
with the Order № 90
dated 14th of November 2018

Terms of application of the basic and other rates for the freight-forwarding services for arranging **export international transportation of containers via Vladivostok port and the rates for additional services**

1. The rates are valid for the cargoes delivered by rail from the station of dispatch located within the territory of Russian Federation to Vladivostok port and delivered afterwards to the foreign ports under FOML bill of lading.

2. The rates mentioned on CY/FO terms include terminal handling at the station of dispatch, rail freight, port forwarding, container weighting (VGM), loading onto the vessel in port Vladivostok ocean freight and providing container (for transportation in FESCO container).

The rates mentioned on FOT/FO terms include positioning of empty container for loading to the Client's warehouse, delivery of laden container to the railway station of dispatch, terminal handling at the station of dispatch, rail freight, port forwarding, container weighting (VGM), loading onto the vessel in port Vladivostok ocean freight and providing container (for transportation in FESCO container).

DTHC at port of discharge is not included into the rates.

3. The rates are valid for transportation of general cargo and are not applicable to transportation of hazardous cargo, cargo that require special temperature maintenance (perishable goods), cargoes in flexi-tank containers and tank containers.

4. The rates are valid for the cargo that passes customs clearance by means and at the expense of the Client.

5. The rates may be reconsidered in case of the increase/implementation of the charges at the moment of the cargo acceptance for transportation.

6. The rates are subject to any other additional/unforeseen surcharges that may arise during the organization of transportation, including those related to the organization of forwarding at the station of dispatch / port of Vladivostok.

7. Charges concerned with arranging delivery by truck from the Client's (shipper's) warehouse to the station of dispatch that are not included into the rates:

The following fees related to empty container positioning for loading to the Client's warehouse may be applied to the tariffs:

7.1. Silikatnaya station:

a) Delivery services out of Moscow Ring (MKAD) limits are paid by the Client additionally. The cost of 1 km of the mileage is RUR 66 for trucking upto 100 kms from MKAD and RUR 60 for trucking over 100 kms from MKAD (subject to VAT 0%).

b) The rates include 4 hours per 20-foot container and 5 hours per 40-foot container for loading of cargo into container at the Client's (shipper's) warehouse, then the Client's side should pay for the truck extra detention at the following amount (subject to VAT 18%):

- from the 5th till the 14th hour – RUR 551 per 20/40-foot container per hour;
- from the 15th hour – RUR 1102 per 20/40-foot container per hour.

An incomplete hour of detention is calculated with rounding up to 5 minutes at the rate of RUR 10 per minute for detention up to 15 hours and RUR 20 per minute for detention over 15 hours (subject to VAT 18%).

If the truck is late for unloading for 1 hour or more, the free period under unloading makes 6 hours from the moment of the start of the cargo operation (cargo unloading).

c) The rate and possibility of transportation of 20-foot container with the payload over 18 tons or 40-foot container with the payload over 20 tons (the payload is the weight of the cargo with its package but without container weight) is provided by request. In case of transportation to Vologodskaya, Kostromskaya, Leningradskaya regions, Tatarstan republic, Republic of Byelorussia and to the regions in transit to the above-mentioned regions the payload of 40-foot container should

not exceed 40 tons. This list is not final and may be expanded depending on the newly established restrictions on the roads.

d) Trucking service to the additional loading address costs: first address is paid at the amount of RUR 2500 per container, second and each next address – RUR 3500 per container (subject to VAT 0%); in case trucking to the additional loading address is arranged out of Moscow Ring (MKAD) limits, then the additional fee mentioned in point 7.1 “a” is paid.

e) Positioning of truck without loading (idle truck run) by the Client’s fault is paid at the amount of RUR 8051/9746 per 20/40-feet container (subject to VAT 18%); in case positioning of truck is arranged out of Moscow Ring (MKAD) limits, then the additional fee mentioned in point 7.1 “a” is paid.

7.2. The rates for the services mentioned in articles 7.1 “a” and 7.1. “b” increase the amount of the Freight-forwarding services (FFS) for arranging international cargo transportation.

7.3. The rates for the additional services not listed above, as well as additional services related to arranging trucking services to other stations of dispatch, are available on request and are charged upon its occurrence.

8. The rates concerned with arranging dispatch of container from the station of dispatch that are not included into the rates:

8.1. The following fees related to arranging dispatch of container from the station of dispatch may be applied to the tariffs:

8.1.1. Silikatnaya station:

a) The rates include necessary free storage period for laden container under seal at the terminal of Silikatnaya station. In case container’s dispatch by rail is delayed by fault/request of the Client, the following storage charges are applied to the rates, starting from the date of impossibility to arrange the dispatch by fault/request of the Client till the rate of container’s dispatch from the station (subject to VAT 0%): RUR 500/1000 per 20/40-feet container per day;

b) RUR 350 is charged for providing seal (per each seal) (subject to VAT 0%);

c) RUR 1500 per 20/40-feet container is charged for marking services (subject to VAT 0%);

d) RUR 1000 per 20/40-feet container is charged for additional lifts on the terminal (subject to VAT 0%);

e) RUR 2000 per 20/40-feet container is charged for arranging telegram from the station of dispatch (per telegram) (subject to VAT 0%);

f) in case of cancellation of the preliminary order for positioning of container for loading after 15 hours 00 minutes of the day preceding the day of container positioning the rates are subject to the fee of RUR 2543 per 20/40-feet container (subject to VAT 18%);

g) in case exact number of empty container should be provided for loading the fee of RUR 2500 per 20/40-feet container is charged for providing container for loading of export cargo (subject to VAT 0%).

8.1.2. Station Novosibirsk-Vostochny:

The rates include necessary free storage period for laden container under seal at the terminal of Novosibirsk-Vostochny station.

8.1.3. Station Koltsovo:

The rates include 15 days of free storage for laden container under seal at the terminal of Koltsovo station.). Further storage is paid by the Client by the following rates (subject to VAT 0%): RUR 150/200 per 20/40-feet container per day.

8.1.4. The rates for the additional services not listed above (providing seal, additional lifts etc), as well as additional services related to dispatch of containers from other stations of dispatch, are available on request and are charged upon its occurrence.

8.2. The rates include 15 days of container free from detention charges at the station of dispatch calculated from the day of releasing empty container for loading from the terminal/depot. The day is counted as a period of time from 0 to 23:59 hours of the local time, herewith the incomplete day is considered as complete. Upon expiration of this period the Client should pay the following fees for each day of container extra detention (including the day of returning laden container to the Forwarder’s Agent at the station of dispatch) (subject to VAT 18%):

from 1st till 10th day – USD 10/15 per 20’/40’ container per day;

over 10 days – USD 15/25 per 20’/40’ container per day.

9. Charges concerned with arranging port forwarding in Vladivostok and with transportation by rail that are not included into the rates:

9.1. The rates include 25 free days of storage on a terminal at Vladivostok starting from the day of laden container acceptance at the warehouse (by the information system data). Upon expiration of this period by fault/request of the Client the rates are subject to the following fees for extra storage of containers at the Vladivostok port terminal till the date of container release for loading onto the vessel (subject to VAT 0%):

over 25 days – USD 12/25 per 20/40-feet container per day.

9.2. The rates are subject to any other additional/unforeseen surcharges that may arise during the organization of port forwarding in Vladivostok.

9.3. The freight-forwarding services (FFS) for arranging international cargo transportation may include the expenses for arranging convoy of the cargo. Convoy fee will be charged if cargo is subject to convoy.

The rates are not valid for transportation of the cargo which is subject to fortified convoy (including automobiles and its parts, tobacco-products and cargo shipped by or addressed to the embassies and permanent residences of the foreign countries).

10. Conversion of the charges from the rate currency to the currency of payment.

10.1. Conversion of the charges stipulated in US dollars into the Russian Rubles:

The Forwarder issues invoice to the Client in US dollars for the services stipulated in US dollars; payment is arranged in Russian Rubles by the Russian Central Bank exchange rate at the date of payment. The date of payment is the date when the funds are credited to the Forwarder's account.

The cost of the arranged services stipulated in US dollars is determined in Russian Rubles by the Russian Central Bank exchange rate at the date of receiving prepayment (the date when the funds are credited to the Forwarder's account), if no prepayment – at the date of the service arrangement.

10.2. Conversion of the charges stipulated in Russian Rubles into the US dollars:

The cost of the services concerned with forwarding in Vladivostok port, with transportation by rail and with arranging terminal handling and trucking which is stipulated in Russian Rubles is calculated into the US Dollars by the exchange rate of the Russian Central Bank at the date of the invoice issue.

12. If the services are arranged in 2019 it will be subject to VAT 20% instead of 18%.