

APPROVED
with the Order № 82
dated 19th of October 2018

**Terms of application of the basic and other rates for the freight-forwarding services
for arranging international transportation of containers via Vladivostok port
and the rates for additional services**

1. The rates are valid for the cargoes delivered from the foreign ports to Vladivostok port under FOML bill of lading and delivered afterwards to the station of destination by rail.

2. The rates mentioned on CY-FOR terms include port forwarding, rail freight and providing container (for transportation in FESCO containers).

The rates mentioned on CY-FOT terms include port forwarding, rail freight, providing container (for transportation in FESCO containers), acceptance of container at the station of destination, delivery of container from the railway station to the consignee's warehouse within MKAD (for delivery via Silikatnaya station) or within KAD (for delivery via Shushary station).

The rates for SOC do not include liner charges (DTHC, drop-off fee, demurrage etc.). In case these charges are paid by the Forwarder the additional documentation fee of RUR 3500 (subject to VAT 0%) is charged. Possibility of collecting of the charges of other carriers by the Forwarder and its amount are agreed with the Forwarder additionally. Possible extra storage charges that may arise due to having no preliminary information of such containers' arrival and to necessary coordination procedures of payment of these charges via the Forwarder, are on the Client's account.

3. The rates are valid for transportation of general cargo and are not applicable to transportation of hazardous cargo, cargo that require special temperature maintenance (perishable goods), cargoes in flexi-tank containers and tank containers.

4. The rates are valid for the cargo that passes customs clearance by means and at the expense of the Client.

The rates for the cargo that passes customs clearance at the station of destination are subject to charges for arranging transit declaration of the cargoes under customs transit procedure. In case this procedure is arranged by the Forwarder the fee for arranging transit declaration is applied to the rates at the amount of RUR 3390 per container (subject to VAT 0%). In case this procedure is arranged by the Client via Customs Broker Center ("TBC") the fee for arranging transit declaration is charged at the amount of RUR 2323 per container (subject to VAT 0%). In case transportation is arranged by two or more bills of lading then the fee for arranging the additional transit declaration is charged at the amount of RUR 2323 (subject to VAT 0%) per each additional declaration.

5. The rates may be reconsidered in case of the increase/implementation of the charges at the moment of the cargo acceptance for transportation.

6. The weight of one cargo package (item) in container should not exceed 1.500 kgs.

7. Container gross-weight (which is calculated as the sum of the cargo weight and container weight) should not exceed the conventional container weight mentioned on the CSC plate. At the same time the gross-weight of containers which are dispatched by rail should not exceed 30'480 kgs.

8. Charges concerned with arranging port forwarding in Vladivostok and with transportation by rail which are not included into the rates:

8.1. In case of making corrections in the order for transportation after start of the service rendering process (which corresponds to the date of container positioning onto the CY) the documentation fee of RUR 1200 per one booking order (subject to VAT 0%) is charged. The fee is charged for making correction of the following information in the order: the name of shipper/consignee, station of dispatch, station or point of destination, customs clearance point, data for the "Special remarks" box of the railway bill, information about the cargo (weight, quantity of packages, name and cargo description which should correspond with the HS code of the cargo which is planned to be used for customs clearance of the cargo in Russian customs).

8.2. Penalty for the incorrect filling in the 30th box of the customs declaration: RUR 521.4 (without VAT).

8.3. Expenses for reloading from container to the transport, from container to the warehouse and vice versa, cargo lashing/unlashing in container, except special lashing, per one operation, regardless of the amount of the reloaded cargo (subject to VAT 0%):

USD 338/390 per 20/40-feet for the cargo on pallets and in big bags;

USD 791/854 per 20/40-feet for the non-palletized cargo.

8.4. Possibility of transportation of cars and loaders is to be checked additionally.

8.5. The rates include the below mentioned period of storage on a terminal at Vladivostok starting from the day of laden container discharge from the vessel, that is required to arrange custom formalities and railway dispatch formalities under normal circumstances, but subject to proper shipping documentation (commercial invoice, packing list which data correspond with that in a relevant bill of lading) provided by the Client's side (shipper or consignee) not later than the vessel arrival in Vladivostok. However, in case the Client within the below mentioned period, which is enough for arranging of dispatch by rail:

- does not provide correct shipping documents, e.g.: commercial invoice, packing list, which data correspond with B/L or the information of the correct cargo name and its HS code (for the cargo which passes customs clearance in Vladivostok);

- does not arrange payment for the freight-forwarding services;

- does not surrender the original Bill of lading or there is no confirmation for a telex release;

- does not provide details of a consignee, which are compulsory for a railway bill;

the Client is to reimburse the following storage charges till the day documents are passed to the terminal for dispatch by rail (subject to 0% VAT):

a) for containers with non-hazardous cargo which are dispatched by rail starting from 22nd day of container stay on the terminal in Vladivostok:

from 22nd till 25th day – USD 35/55 per 20/40-feet container per day;

over 25 days – USD 70/95 per 20/40-feet container per day.

b) for containers with hazardous cargo which are dispatched by rail starting from 22nd day of container stay on the terminal in Vladivostok:

from 22nd till 25th day – USD 79/91 per 20/40-feet container per day;

over 25 days – USD 105/112 per 20/40-feet container per day.

8.6. In case of transportation of the cargo that requires lashing or approval of its dispatch by rail, including transportation of IMO cargo or cargo packages which weight exceeds 1.500 kgs, it is necessary to arrange placement and securing of cargo in a container in accordance with the requirements of Chapter 12 of the Technical Conditions. If the loading of the exact cargo is not covered with this Chapter then execution and approval of the Unspecified Technical Conditions (UTC) and placement of cargo in a container according to UTC is required. In such case the rates are subject to the fee for execution and approval of UTC in the amount of RUR 23000 for each UTC (subject to 0% VAT). Such cargo may be accepted for transportation only upon providing photos of the cargo placement in a container.

The shipper must arrange lashing of the cargo in a container at port of loading in accordance with UTC. Lashing of IMO cargo in Vladivostok is impossible.

The rates are subject to the storage charges indicated till a day of completing of the procedures concerned with the cargo lashing or receiving the approval for its dispatch by rail from Vladivostok as well as expenses concerned with the customs inspection of such containers.

8.7. The rates are subject to following fees concerned with possible customs procedures, which should be done by the custom's request:

a) USD 80/120 per 20/40-feet container is paid for the container movement services for arranging customs procedures, taking samples, fumigation, veterinary and other control and other procedures at the port terminal in case of unloading of upto 10% cargo from container (subject to VAT 0%);

b) USD 150/190 per 20/40-feet container is paid for the container movement services for arranging customs procedures, taking samples, fumigation, veterinary and other control and other procedures at the port terminal in case of unloading of upto 50% cargo from container (subject to VAT 0%);

c) USD 200/230 per 20/40-feet container is paid for the container movement services for arranging customs procedures, taking samples, fumigation, veterinary and other control and other

procedures at the port terminal in case of unloading of upto 100% cargo from container (subject to VAT 0%);

d) in case if container re-stuffing required the actual charges will be applied in addition to the point "a" in accordance with the subcontractors' invoices;

e) USD 152 per 20/40-foot container is paid for the container movement services for arranging X-ray inspection (subject to VAT 0%);

f) RUR 6500 per 20/40-foot container is paid for container weighting services (displacement of the cargo in container for arranging weighting using vehicles is paid additionally by fact of the arranged works) (subject to VAT 0%).

8.8. If necessary the following charges concerned with container marking (labeling) and sealing are charged:

a) USD 18 is paid for the sealing services of the 20/40-foot container, including providing the seal (subject to VAT 0%);

b) USD 15 is paid for the labeling services of the 20/40-foot container (subject to VAT 0%);

c) RUR 850 is paid for providing IMO labels (per set of labels) (subject to VAT 0%).

8.9. In case the maximum container storage period (45 days from container's unloading from the vessel) is exceeded, then charges for arranging container movement to another storage zone, to its movement back to the loading zone, and for providing quality and safety during container movement, including the terminal charge for loading onto another transport mean at the amount of USD 110 per 20/40-foot container (subject to VAT 0%) may be applied to the tariffs.

8.10. The following fees for organization of customs maintenance of goods services in Vladivostok port can be applied to the tariffs (subject to VAT 0%) if necessary:

a) RUR 500 per 20/40-foot container are to be paid for organization of removal of marks of the sanitary and quarantine inspection (SQI) services, documentary control;

b) RUR 1000 per 20/40-foot container are to be paid for organization of passing of phytosanitary control services, receiving of phytosanitary certificate;

c) RUR 3000 per 20/40-foot container are to be paid for organization of passing of phytosanitary/veterinary cargo inspection services;

d) RUR 1000 per 20/40-foot container are to be paid for organization of passing of veterinary control services, receiving veterinary certificate;

e) RUR 300 per 20/40-foot container are to be paid for organization passing of of customs control services of fissile radioactive materials (CC FRM);

f) RUR 5000 per 20/40-foot container are to be paid for organization of customs inspection/examination services less than three items/codes of goods;

g) RUR 7000 per 20/40-foot container are to be paid for organization of customs inspection/examination services no more than seven items/codes of goods (the rate for organization of customs inspection/examination services of more than seven items/codes of goods is calculated by request);

h) RUR 5000 per 20/40-foot container are to be paid for organization of customs clearance assistance of documents (presentation of interests in case of distant presentation of declaration at Customs Department);

i) RUR 500 per 20/40-foot container are to be paid for organization of receiving the original of declaration of goods with a mark of MPV post "copy is right" or with PNP of issued inspector.

j) RUR 500 per 20/40-foot container are to be paid for organization of receiving the mark "SQC is necessary" at special customs procedures department on the B/L after the arrival of the vessel.

8.11. In case the preliminary information is not arranged or is arranged incorrectly, the fee of USD 40 per 20/40-foot container for additional container sorting service (subject to VAT 0%) is charged. The fee includes sorting operations within the terminal.

8.12. In case it is required to move laden container from the port terminal to other port terminals or vice versa the fee of USD 131/138 per 20/40-foot container ((subject to VAT 0%) is charged for arranging this movement. The fee includes placing of container from/to the section, unloading/loading from/to the intra-terminal vehicles, transportation to the destination place within the port territory.

8.13. Transportation of IMO cargo in containers may require separation of the cargo and implementation of the isolating shield between the cargo and the door. In case separation and/or isolating shield is absent the rates may be subject to the container movement services charge mentioned in point 8.7; the separation material and works are determined additionally by fact.

8.14. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of shipment.

8.15. The rates include 21 days free from demurrage charges in port Vladivostok being calculated from the moment of containers' discharge from the vessel till passing documents to the terminal for dispatch by rail. The day is counted as a period of time from 0 to 23:59 hours of the local time, herewith the incomplete day is considered as complete. Upon expiration of this period the Client should pay the following fees for each day of container extra demurrage (till the moment the documents are passed for dispatch) in accordance with the Forwarder's/Forwarder's Agent invoice (subject to VAT 18%):

from 1st till 10th day – USD 10/15 per 20'/40' container per day;
over 10 days – USD 15/25 per 20'/40' container per day.

8.16. The rates include 10 days of container free from detention charges calculated from the moment of laden container arrival at the railway station of destination. The day is counted as a period of time from 0 to 23:59 hours of the local time, herewith the incomplete day is considered as complete. Upon expiration of this period the Client should pay the following fees for each day of container extra detention (including the day of returning empty cleaned container to the Forwarder's Agent) (subject to VAT 18%):

from 1st till 10th day – USD 10/15 per 20'/40' container per day;
over 10 days – USD 15/25 per 20'/40' container per day.

8.17. The freight-forwarding services (FFS) for arranging international cargo transportation may include the expenses for arranging convoy of the cargo. Convoy fee will be charged if cargo is subject to convoy.

The rates are not valid for transportation of the cargo which is subject to fortified convoy (including automobiles and its parts, tobacco-products and cargo shipped by or addressed to the embassies and permanent residences of the foreign countries).

8.18. The rates do not include DTHC at the amount of USD 250/300 per 20/40-foot container (subject to VAT 0%).

9. Charges concerned with arranging delivery from Silikatnaya and Khovrino stations (Moscow) which are not included into the rates:

9.1. Delivery services out of Moscow Ring (MKAD) limits are paid by the Client additionally. The cost of 1 km of the mileage is RUR 66 for trucking upto 100 kms from MKAD and RUR 60 for trucking over 100 kms from MKAD (including VAT 0%).

9.2. The rates include 4 hours for unloading of cargo from container at the Client's (consignee's) warehouse, then the Client's side should pay for the truck extra detention at the following amount (including VAT 18%):

- from the 5th till the 14th hour – RUR 650 per 20/40-foot container per hour;
- from the 15th hour – RUR 1300 per 20/40-foot container per hour.

An incomplete hour of detention is calculated with rounding up to 5 minutes at the rate of RUR 11 per minute for detention up to 15 hours and RUR 22 per minute for detention over 15 hours (including VAT 18%).

One-hour delay in positioning of truck is possible, comparing to the requested and agreed time. If the truck is late for unloading for 1 hour or more, the free period under unloading makes 6 hours from the moment of the start of the cargo operation.

9.3. The rate and possibility of transportation of 20-foot container with the payload over 18 tons or 40-foot container with the payload over 20 tons (the payload is the weight of the cargo with its package but without container weight) is provided by request. In case of transportation to Vologodskaya, Kostromskaya, Leningradskaya regions, Tatarstan republic, Republic of Byelorussia and to the regions in transit to the above-mentioned regions the payload of 40-foot container should not exceed 40 tons. This list is not final and may be expanded depending on the newly established restrictions on the roads.

9.4. The additional unloading address is paid at the amount of RUR 2500 per container for the first address, RUR 3500 per container for the third and each next unloading address (including VAT 0%).

9.5. The service on the return of empty container to the terminal that differs from the terminal of arrival is paid at the amount of RUR 2500 per container (including VAT 0%). If the terminal is situated out of Moscow Ring (MKAD) limits the additional fee for the mileage is paid at the amount

of RUR 66 per 1 km for trucking upto 100 kms from MKAD and RUR 60 per 1 km for trucking over 100 kms from MKAD (subject to VAT 18%).

9.6. The rates for the services mentioned in articles 9.1-9.4 increase the amount of the Freight-forwarding services (FFS) for arranging international cargo transportation in case of making order for delivery of the cargo by truck before its arrival at the station of destination.

9.7. The rates for containers which pass customs clearance in Vladivostok port include 5 free storage days of laden container under seal at the terminal of Silikatnaya station; further storage is paid by the Client by the following rates (including VAT 0%):

- a) from the 6th till 10th day - RUR 750/1500 per 20/40-feet container per day;
- b) over 10 days - RUR 3000/6000 per 20/40-feet container per day.

9.8. The rates for containers which pass customs clearance at Silikatnaya station include 3 free storage days of laden container under seal in the customs control zone of Silikatnaya station (calculated from the date of container's arrival till the date of its release from customs) and 2 free storage days of laden container in the general zone (calculated from the date of the release from customs till the date of container's dispatch by truck). Further storage is paid by the Client by the following rates (including VAT 0%):

in the customs control zone or at the temporary storage warehouse:

- from the 4th till 5th day - RUR 1000/1500 per 20/40-feet container per day;
- from the 6th till 7th day - RUR 2000/3000 per 20/40-feet container per day;
- over 7 days - RUR 3000/6000 per 20/40-feet container per day.

in the general zone:

- from the 3rd till 5th day - RUR 1000/1500 per 20/40-feet container per day;
- over 5 days - RUR 3000/6000 per 20/40-feet container per day.

9.9. In case the customs bodies arrange customs inspection at Silikatnaya station the following fees are applied to the tariffs:

a) the fee of RUR 6000 per 20/40-feet container for arranging customs inspection at Silikatnaya station (subject to VAT 0%);

b) the fee for reloading operations during pre-inspection/inspection of container (valid for the standard in-gauge cargo having standard package, which does not require any special means and devices during reloading works) at the following amount (subject to VAT 0%):

- RUR 9500/17000 per 20/40-feet container for full unloading of container;
- RUR 6000/10500 per 20/40-feet container for unloading of 2/3 of container;
- RUR 3000/4000 per 20/40-feet container for unloading of 1/3 of container.

9.10. In case the cargo which arrives to Silikatnaya station by one railway bill is declared by more than one transit declaration (TD) the documentation fee of RUR 6000 per each additional declaration is charged (subject to VAT 0%).

9.11. The additional lifts on the terminal which may occur during container movement within the terminal of Silikatnaya station cost RUR 1000 per 20/40-feet container (including VAT 0%).

9.12. The rates for containers which pass customs clearance in Vladivostok port include 3 free storage days of laden container under seal at the terminal of Khovrino station calculated from the arrival of the container by rail (including the date of container's arrival). Further storage is paid by the Client by the following rates (including VAT 0%):

- from the 4th till 10th day - RUR 500/1000 per 20/40-feet container per day;
- over 10 days - RUR 1500/3000 per 20/40-feet container per day.

Date of arrival and date of departure of the container are calculated as full day and included in the calculation of the storage period.

9.13. The rates for containers which pass customs clearance at Khovrino station include 2 free storage days of laden container under seal at the terminal of Khovrino station calculated from the arrival of the container by rail. Further storage is paid by the Client by the following rates (including VAT 0%):

in the customs control zone or at the temporary storage warehouse (calculated from the date of DO issue till the date container is released from customs):

- from the 3rd till 7th day - RUR 2500 per 20/40-feet container per day;
- from the 8th till 14th day - RUR 4000 per 20/40-feet container per day;
- over 14 days - RUR 8000 per 20/40-feet container per day.

Date of registration of DO-1 and the date of release of the cargo container for free circulation are calculated as full day and included in the calculation of the storage period.

The storage in the general zone is calculated at the rates specified in paragraph 9.12.

9.14. The additional lifts on the terminal which may occur during container movement within the terminal of Khovrino station:

from the customs control zone to the customs inspection zone – RUR 1000 per 20/40-foot container (including VAT 0%);

from the customs inspection zone to the customs control zone after customs inspection – RUR 1000 per 20/40-foot container (including VAT 0%);

9.15. In case the customs bodies arrange customs inspection at Khovrino station, the fee of RUR 6800 per 20/40-foot container may be applied to the tariffs for arranging customs inspection without arranging reloading operations with the cargo (subject to VAT 0%).

9.17. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of arranging terminal handling and door delivery.

10. Charges concerned with arranging delivery from Shushary station (Saint-Petersburg) which are not included into the rates:

10.1. The rates are valid for delivery to Kirovsky, Moskovsky, Krasnoselsky, Nevsky, Frunzensky, Admiralteysky districts of Saint-Petersburg. The following additional fee should be added to the rates for delivery of containers by truck to other districts (subject to VAT 0%):

- for delivery to Kalininsky, Krasnogvardeysky, Pushkinsky, Pavlovsky, Kolpinsky districts of Saint-Petersburg 1225 RUR per 20/40-foot container;

- for delivery to Primorsky, Vyborgsky, Petrodvortsovy districts of Saint-Petersburg 1760 RUR per 20/40-foot container;

- for delivery to Gatchina, Im.Morozova village 2600/3000 RUR per 20/40-foot container;

- for delivery to Tosno 2600 RUR per 20/40-foot container;

- for delivery to Vsevolozhsk 3650/4500 RUR per 20/40-foot container;

- for delivery to Lomonosovsky district of Saint-Petersburg 4700 RUR per 20/40-foot container.

The rates and possibility of delivery to Vasilyevsky island (Vasileostrovsky district), Petrogradsky side (Petrogradsky district) and to other districts that are not mentioned above are quoted by request.

10.2. The rates include 8 hours for unloading of cargo from container at the Client's (consignee's) warehouse, then the Client's side should pay for the truck detention at the amount of RUR 590 per 20/40-foot container per hour (including VAT 18%).

10.3. Transportation of container by truck is possible only if the cargo weight does not exceed 18/20 tons per 20/40-foot container. The rate and possibility of transportation of the 20/40-foot container with the payload over 18/20 tons is provided by request.

10.4. The rates for the services mentioned in articles 10.1-10.3 increase the amount of the Freight-forwarding services (FFS) for arranging international cargo transportation in case of making order for delivery of the cargo by truck before its arrival at the station of destination.

10.5. The storage of the cargo which pass customs clearance at Shushary station is paid from the date of container's repositioning to the customs control zone (first day) till the date of release from customs is charged by the rates RUR 330/400 per 20/40-foot container per day (subject to VAT 0%).

The storage of laden containers at Shushary terminal from the moment of non-bonded container's arrival to the station by rail or from the date of release from customs until the moment of its dispatch by truck is charged by the rates RUR 220 per 20/40-foot container per day (subject to VAT 0%).

The incomplete day is considered as complete.

10.6. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of arranging terminal handling and door delivery.

11. Charges concerned with arranging delivery from other stations, except Silikatnaya, Khovrino and Shushary, which are not included into the rates

11.1. The charges concerned with arranging terminal handling and trucking from the station of destination, including storage of container, truck detention etc., will be charged additionally by fact.

12. Conversion of the charges from the rate currency to the currency of payment.

12.1. Conversion of the charges stipulated in US dollars into the Russian Rubles:

The Forwarder issues invoice to the Client in US dollars for the services stipulated in US dollars; payment is arranged in Russian Rubles by the Russian Central Bank exchange rate at the date of payment. The date of payment is the date when the funds are credited to the Forwarder's account.

The cost of the arranged services stipulated in US dollars is determined in Russian Rubles by the Russian Central Bank exchange rate at the date of receiving prepayment (the date when the funds are credited to the Forwarder's account), if no prepayment – at the date of the service arrangement.

12.2. Conversion of the charges stipulated in Russian Rubles into the US dollars:

The cost of the services concerned with forwarding in Vladivostok port, with transportation by rail and with arranging terminal handling and trucking which is stipulated in Russian Rubles is calculated into the US Dollars by the exchange rate of the Russian Central Bank at the date of the invoice issue.