

APPROVED
with the Order № 38
dated 14th of April 2017

**Terms of application of the common rates for the freight-forwarding services
for arranging international transportation of containers via Vladivostok port
and the rates for additional services**

1. The rates are valid for the cargoes delivered from the foreign ports to Vladivostok port under FOML bill of lading and delivered afterwards to the station of destination by rail.

2. The rates mentioned on CY-FOR terms include port forwarding, rail freight and providing container (for transportation in FESCO containers).

The rates mentioned on CY-FOT terms include port forwarding, rail freight, providing container (for transportation in FESCO containers), acceptance of container at the station of destination, delivery of container from the railway station to the consignee's warehouse within MKAD (for delivery via Silikatnaya station) or within KAD (for delivery via Shushary station).

3. The rates are valid for transportation of general cargo and are not applicable to transportation of hazardous cargo, cargo that require special temperature maintenance (perishable goods), cargoes in flexi-tank containers and tank containers.

4. The rates are valid for the cargo which passes customs clearance by means and at the expense of the Client.

The rates for the cargo which passes customs clearance at the station of destination include charges for arranging transit declaration of the cargoes under customs transit procedure and the fee for arranging preliminary information of the customs authorities. In case transportation is arranged by two or more bills of lading then the fee for arranging the additional transit declaration is charged at the amount of RUR 2323 (subject to VAT 0%) per each additional declaration.

The rates do not include the fee for arranging preliminary information of the customs authorities at the amount of RUR 1500 per container (subject to VAT 0%).

5. The rates may be reconsidered in case of the increase/implementation of the charges at the moment of the cargo acceptance for transportation.

6. The weight of one cargo package (item) in container should not exceed 1.500 kgs.

7. Container gross-weight (which is calculated as the sum of the cargo weight and container weight) should not exceed the conventional container weight mentioned on the CSC plate. At the same time the gross-weight of containers which are dispatched by rail should not exceed 30'480 kgs.

8. Charges concerned with arranging port forwarding in Vladivostok and with transportation by rail which are not included into the rates:

8.1. In case of changing of the consignee at final destination the documentation fee of RUR 1200 (subject to VAT 0%) is charged.

8.2. Penalty for the incorrect filling in the 30th box of the customs declaration: RUR 521.4 (without VAT).

8.3. Expenses for reloading from container to the transport, from container to the warehouse and vice versa, cargo lashing/unlashing in container, except special lashing, per one operation, regardless of the amount of the reloaded cargo (subject to VAT 18%):

USD 306.77/354.82 per 20/40-feet for the cargo in boxes and bags, metals, saw timber, metals in bundles, cargo in barrels, parcels, refrigerated cargo in standard tare and packing;

USD 718.75/775.73 per 20/40-feet for the light-weight cargo (up to 25 kgs inclusively), large cargo (over 2.42 cubic meters/ton), cargo which requires careful elaboration and transportation, hazardous and oversized cargo, cargo without packing.

8.4. Possibility of transportation of cars and loaders is to be checked additionally.

8.5. The rates include the below mentioned period of storage on a terminal at Vladivostok starting from the day of laden container discharge from the vessel, that is required to arrange

custom formalities and railway dispatch formalities under normal circumstances, but subject to proper shipping documentation (commercial invoice, packing list which data correspond with that in a relevant bill of lading) provided by the Client's side (shipper or consignee) not later than the vessel arrival in Vladivostok. However, in case the Client within the below mentioned period, which is enough for arranging of dispatch by rail:

- does not provide correct shipping documents, e.g.: commercial invoice, packing list, which data correspond with B/L or the information of the correct cargo name and its HS code (for the cargo which passes customs clearance in Vladivostok);

- does not arrange payment for the freight-forwarding services;

- does not surrender the original Bill of lading or there is no confirmation for a telex release;

- does not provide details of a consignee, which are compulsory for a railway bill;

the Client is to reimburse the following storage charges till the day documents are passed to the terminal for dispatch by rail (subject to 0% VAT):

a) for containers which are dispatched by rail using FMS, FSS, FUS, FBS services and to Kolyadichi station starting from 22nd day of container stay on the terminal in Vladivostok:

from 22nd till 25th day – USD 47.69/62.31 per 20/40-foot container per day;

over 25 days – USD 68.46/93.08 per 20/40-foot container per day.

b) for containers which are dispatched by rail to Kazakhstan, Uzbekistan, Kirgizia, Tajikistan, Turkmenistan and Mongolia starting from 31st day of container stay on the terminal in Vladivostok:

over 30 days – USD 68.46/93.08 per 20/40-foot container per day.

c) for containers which are dispatched by rail to other destinations starting from 15th day for containers which pass customs clearance in Vladivostok and from 22nd day for containers which pass customs clearance at the station of destination:

from 15th (22nd) till 25th day – USD 70.99/82.24 per 20/40-foot container per day;

over 25 days – USD 95.25/101.41 per 20/40-foot container per day.

In case import container passes customs inspection, one day of storage (on the date when the physical inspection is finished) is excluded from the storage period of container. The total storage period at the terminal is not intermitted.

8.6. In case of transportation of the cargo which requires lashing or approval of its dispatch by rail, the rates are subject to the storage charges indicated till a day of completing of the procedures concerned with the cargo lashing or receiving the approval for it dispatch by rail from Vladivostok.

8.7. The rates are subject to following fees concerned with possible customs procedures, which should be done by the custom's request:

a) USD 80/120 per 20/40-foot container is paid for the container movement services for arranging customs procedures, taking samples, fumigation, veterinary and other control and other procedures at the port terminal in case of unloading of upto 10% cargo from container (subject to VAT 0%);

b) USD 150/190 per 20/40-foot container is paid for the container movement services for arranging customs procedures, taking samples, fumigation, veterinary and other control and other procedures at the port terminal in case of unloading of upto 50% cargo from container (subject to VAT 0%);

c) USD 200/230 per 20/40-foot container is paid for the container movement services for arranging customs procedures, taking samples, fumigation, veterinary and other control and other procedures at the port terminal in case of unloading of upto 100% cargo from container (subject to VAT 0%);

d) RUR 5000 per 20/40-foot container is paid for arranging customs inspection at the presence of the Forwarder's representative (subject to VAT 0%);

e) in case if container re-stuffing required the actual charges will be applied in addition to the point "a" in accordance with the subcontractors' invoices;

f) USD 152 per 20/40-foot container is paid for the container movement services for arranging X-ray inspection (subject to VAT 0%);

g) RUR 6500 per 20/40-foot container is paid for container weighting services (displacement of the cargo in container for arranging weighting using vehicles is paid additionally by fact of the arranged works) (subject to VAT 0%).

8.8. If necessary the following charges concerned with container marking (labeling) and sealing are charged:

a) USD 7.24 is paid for the labeling services, sealing services of the 20/40-foot container (subject to VAT 0%);

b) RUR 521.4 is paid for providing the seal (per seal) (subject to VAT 0%).

c) RUR 850 is paid for providing IMO labels (per set of labels) (subject to VAT 0%).

8.9. In case the maximum container storage period (40 days from container's unloading from the vessel) is exceeded, then USD 155.20 per 20/40-foot container (subject to VAT 0%) is charged for arranging container movement to another storage zone, to its movement back to the loading zone, and for providing quality and safety during container movement, including the terminal charge for loading onto another transport mean.

8.10. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of shipment.

8.11. The rates include 21 days free from demurrage charges in port Vladivostok being calculated from the moment of containers' discharge from the vessel till passing documents to the terminal for dispatch by rail. The day is counted as a period of time from 0 to 23:59 hours of the local time, herewith the incomplete day is considered as complete. Upon expiration of this period the Client should pay the following fees for each day of container extra demurrage (till the moment the documents are passed for dispatch) in accordance with the Forwarder's/Forwarder's Agent invoice (subject to VAT 18%):

from 1st till 10th day – USD 10/15 per 20'/40' container per day;

over 10 days – USD 15/25 per 20'/40' container per day.

8.12. The rates include 10 days of container free from detention charges calculated from the moment of laden container arrival at the railway station of destination. The day is counted as a period of time from 0 to 23:59 hours of the local time, herewith the incomplete day is considered as complete. Upon expiration of this period the Client should pay the following fees for each day of container extra detention (including the day of returning empty cleaned container to the Forwarder's Agent) (subject to VAT 18%):

from 1st till 10th day – USD 10/15 per 20'/40' container per day;

over 10 days – USD 15/25 per 20'/40' container per day.

8.13. The rates are not valid for transportation of the cargo which is subject to fortified convoy (including automobiles and its parts, tobacco-products and cargo shipped by or addressed to the embassies and permanent residences of the foreign countries).

8.14. The rates do not include DTHC at the amount of USD 250/300 per 20/40-foot container (subject to VAT 0%).

9. Charges concerned with arranging delivery from Silikatnaya and Khovrino stations (Moscow) which are not included into the rates:

9.1. Delivery services out of Moscow Ring (MKAD) limits are paid by the Client additionally. The cost of 1 km of the mileage is RUR 75 for trucking upto 100 kms from MKAD and RUR 65 for trucking over 100 kms from MKAD (including VAT 18%).

9.2. The rates include 4 hours for unloading of cargo from container at the Client's (consignee's) warehouse, then the Client's side should pay for the truck detention at the amount of RUR 650 per 20/40-foot container per hour (including VAT 18%). The started hour of detention is calculated as full hour. If the truck detention exceeds 10 hours, the double payment is charged for each hour of detention starting from the 11th hour.

9.3. The rate and possibility of transportation of 20-foot container with the payload over 18 tons or 40-foot container with the payload over 22 tons (the payload is the weight of the cargo with its package but without container weight) is provided by request.

9.4. The additional unloading address is paid at the amount of RUR 2500 per container for the first address, RUR 3500 per container for the third and each next unloading address (including VAT 18%).

9.5. The rates for containers which pass customs clearance in Vladivostok port include 5 free storage days of laden container under seal at the terminal of Silikatnaya station; further storage is paid by the Client by the following rates (including VAT 18%):

a) from the 6th till 10th day - RUR 750/1500 per 20/40-foot container per day;

b) over 10 days - RUR 3000/6000 per 20/40-foot container per day.

9.6. The rates for containers which pass customs clearance at Silikatnaya station include 2 free storage days of laden container under seal in the customs control zone of Silikatnaya station (calculated from the date of container's arrival till the date of its release from customs) and 2 free storage days of laden container in the general zone (calculated from the date of the release from customs till the rate of container's dispatch by truck). Further storage is paid by the Client by the following rates (including VAT 18%):

in the customs control zone or at the temporary storage warehouse:

from the 3rd till 5th day - RUR 1000/1500 per 20/40-feet container per day;

over 5 days - RUR 3000/6000 per 20/40-feet container per day.

in the general zone:

from the 3rd till 5th day - RUR 1000/1500 per 20/40-feet container per day;

over 5 days - RUR 3000/6000 per 20/40-feet container per day.

9.7. In case the customs bodies arrange customs inspection at Silikatnaya station, the fee of RUR 6000 per 20/40-feet container may be applied to the tariffs for arranging customs inspection (subject to VAT 0%).

9.8. In case the cargo which arrives by one railway bill is declared by more than one transit declaration (TD) the documentation fee of RUR 6000 per each declaration is charged (subject to VAT 0%).

9.9. The rates for containers which pass customs clearance in Vladivostok port include 5 free storage days of laden container under seal at the terminal of Khovrino station; further storage is paid by the Client by the following rates (including VAT 18%):

from the 6th till 15th day - RUR 400/800 per 20/40-feet container per day;

over 15 days - RUR 800/1600 per 20/40-feet container per day.

9.10. The rates for containers which pass customs clearance at Khovrino station include 2 free storage days of laden container under seal at the terminal of Khovrino station; further storage is paid by the Client by the following rates (including VAT 18%):

in the customs control zone or at the temporary storage warehouse (calculated from the date of DO issue till the date container is released from customs):

from the 1st till 3rd day - RUR 2000 per 20/40-feet container per day;

from the 4th till 10th day - RUR 3500 per 20/40-feet container per day;

over 10 days - RUR 6000 per 20/40-feet container per day.

in the general zone:

from the 6th till 15th day - RUR 400/800 per 20/40-feet container per day;

over 15 days - RUR 800/1600 per 20/40-feet container per day.

9.11. The additional lifts on the terminal which may occur during container movement within the terminal:

from the customs zone to the open area of the temporary storage warehouse – RUR 1000 per 20/40-feet container (including VAT 18%);

to the open area of the temporary storage warehouse after issuing DO1 for further storage of container until finalization of the customs clearance of the goods – RUR 1000 per 20/40-feet container (including VAT 18%);

from the open area of the temporary storage warehouse to the zone for the cargo which are released from the customs – RUR 1000 per 20/40-feet container (including VAT 18%);

9.12. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of arranging terminal handling and door delivery.

10. Charges concerned with arranging delivery from Shushary station (Saint-Petersburg) which are not included into the rates:

10.1. The rates are valid for delivery to Kirovsky, Moskovsky, Krasnoselsky, Nevsky, Frunzensky, Admiralteysky districts of Saint-Petersburg. The following additional fee should be added to the rates for delivery of containers by truck to other districts:

- for delivery to Kalininsky, Krasnogvardeysky, Pushkinsky, Pavlovsky, Kolpinsky districts of Saint-Petersburg 1000 RUR per 20/40-feet container;

- for delivery to Primorsky, Vyborgsky, Petrodvortsovy districts of Saint-Petersburg 1700 RUR per 20/40-feet container;

- for delivery to Gatchita, Im.Morozova village, Tosno 2500 RUR per 20/40-feet container;

- for delivery to Kurortny, Lomonosovsky, Kronshadttsky districts and to Vsevolozhsk 3500 RUR per 20/40-foot container.

10.2. The rates include 8 hours for unloading of cargo from container at the Client's (consignee's) warehouse, then the Client's side should pay for the truck detention at the amount of RUR 590 per 20/40-foot container per hour.

10.3. Transportation of container by truck is possible only if the cargo weight does not exceed 22 tons. If the cargo weight in container exceeds 22 tons transportation is possible only upon preliminary confirmation of the Forwarder.

10.4. The storage of the cargo which pass customs clearance at Shushary station and arrives at a block-train shipment is paid from the rate of container's repositioning to the customs control zone (first day) till the second day inclusively by the rates RUR 300/350 per 20/40-foot container per day, for the storage of more than two days – by the rates RUR 500/800 per 20/40-foot container per day till the date of release from customs (subject to VAT 18%). The incomplete day is considered as complete.

The storage of the cargo which pass customs clearance at Shushary station and arrives as single/group shipment is paid from the rate of container's repositioning to the customs control zone (first day) till the date of release from customs by the rates RUR 300/350 per 20/40-foot container per day (subject to VAT 18%). The incomplete day is considered as complete.

10.5. The rates include 10 free storage days of laden container at the terminal of Shushary station from the moment of its release from the customs or from the moment of non-bonded container's arrival to the station by rail until the moment of its dispatch by truck (the incomplete day is considered as complete). Further storage is paid by the rate of RUR 200 per 20/40-foot container per day (including VAT 18%).

10.6. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of arranging terminal handling and door delivery.

11. Charges concerned with arranging delivery from other stations, except Silikatnaya, Khovrino and Shushary, which are not included into the rates

11.1. The charges concerned with arranging terminal handling and trucking from the station of destination, including storage of container, truck detention etc., will be charged additionally by fact.

12. Conversion of the charges from the rate currency to the currency of payment.

12.1. Conversion of the charges stipulated in US dollars into the Russian Rubles:

The Forwarder issues invoice to the Client in US dollars for the services stipulated in US dollars; payment is arranged in Russian Rubles by the Russian Central Bank exchange rate at the date of payment. The date of payment is the date when the funds are credited to the Forwarder's account.

The cost of the arranged services stipulated in US dollars is determined in Russian Rubles by the Russian Central Bank exchange rate at the date of receiving prepayment (the date when the funds are credited to the Forwarder's account), if no prepayment – at the date of the service arrangement.

12.2. Conversion of the charges stipulated in Russian Rubles into the US dollars:

The cost of the services concerned with forwarding in Vladivostok port, with transportation by rail and with arranging terminal handling and trucking which is stipulated in Russian Rubles is calculated into the US Dollars by the exchange rate of the Russian Central Bank at the date of the invoice issue.