

APPROVED
with the Order № 5
dated 13th of January 2017

**Terms of application of the common rates for the freight-forwarding services
for arranging international transportation of containers via Vladivostok port
on terms FOR/FOR, FOR/FOT
and the rates for additional services**

1. The rates are valid for the cargoes delivered from the foreign ports to Vladivostok port under FOML bill of lading and delivered afterwards to the station of destination by rail.

2. The rates mentioned on FOR/FOR terms include VMTP documentation fee, platform positioning, loading of container onto a platform, transportation by rail and providing container (for transportation in FESCO containers).

The rates mentioned on FOR/FOT terms include VMTP documentation fee, platform positioning, loading of container onto a platform, transportation by rail, providing container (for transportation in FESCO containers), acceptance of container at the station of destination, delivery of container from the railway station to the consignee's warehouse within MKAD (for delivery via Silikatnaya station) or within KAD (for delivery via Shushary station).

3. The rates are valid for transportation of general cargo and are not applicable to transportation of hazardous cargo, cargo that require special temperature maintenance (perishable goods), cargoes in flexi-tank containers and tank containers.

4. The rates are valid for the cargo which passes customs clearance by means and at the expense of the Client.

The rates for the cargo which passes customs clearance at the station of destination include charges for arranging transit declaration of the cargoes under customs transit procedure and the fee for arranging preliminary information of the customs authorities. In case transportation is arranged by two or more bills of lading then the fee for arranging the additional transit declaration is charged at the amount of RUR 2323 (subject to VAT 0%) per each additional declaration.

The rates do not include the fee for arranging preliminary information of the customs authorities at the amount of RUR 1500 per container (subject to VAT 0%).

5. The rates may be reconsidered in case of the increase/implementation of the charges at the moment of the cargo acceptance for transportation.

6. The weight of one cargo package (item) in container should not exceed 1.500 kgs.

7. Container gross-weight (which is calculated as the sum of the cargo weight and container weight) should not exceed the conventional container weight mentioned on the CSC plate. At the same time the gross-weight of containers which are dispatched by rail should not exceed 30'480 kgs.

8. Charges concerned with arranging port forwarding in Vladivostok and with transportation by rail which are not included into the rates:

8.1. Charges concerned with the cancellation of the order for transportation by rail (GU-12) or its re-issuing in case of its expiration or change of its parameters:

a) RZhD penalty for cancellation of the order for transportation by rail (GU-12) or its re-issuing: RUR 200 per 20/40-feet container (without VAT);

b) issuing documents in case of changing of the consignee at final destination: RUR 1200 (subject to VAT 0%).

8.2. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of shipment.

8.3. The rates include 12 days free from demurrage charges in port Vladivostok being calculated from the moment of containers' discharge from the vessel till passing documents to the terminal for dispatch by rail. The day is counted as a period of time from 0 to 23:59 hours of the local time, herewith the incomplete day is considered as complete. Upon expiration of this period the Client should pay the following fees for each day of container extra demurrage (till the moment

the documents are passed for dispatch) in accordance with the Forwarder's/Forwarder's Agent invoice (subject to VAT 18%):

from 1st till 10th day – USD 10/15 per 20'/40' container per day;

over 10 days – USD 15/25 per 20'/40' container per day.

8.4. The rates include 10 days of container free from detention charges calculated from the moment of laden container arrival at the railway station of destination. The day is counted as a period of time from 0 to 23:59 hours of the local time, herewith the incomplete day is considered as complete. Upon expiration of this period the Client should pay the following fees for each day of container extra detention (including the day of returning empty cleaned container to the Forwarder's Agent) (subject to VAT 18%):

from 1st till 10th day – USD 10/15 per 20'/40' container per day;

over 10 days – USD 15/25 per 20'/40' container per day.

8.5. The rates are not valid for transportation of the cargo which is subject to fortified convoy (including automobiles and its parts, tobacco-products and cargo shipped by or addressed to the embassies and permanent residences of the foreign countries).

8.6. The rates do not include DTHC at the amount of USD 250/300 per 20/40-foot container (subject to VAT 0%).

9. Charges concerned with arranging delivery from Silikatnaya and Khovrino stations (Moscow) which are not included into the rates:

9.1. Delivery services out of Moscow Ring (MKAD) limits are paid by the Client additionally. The cost of 1 km of the mileage is RUR 75 for trucking upto 100 kms from MKAD and RUR 65 for trucking over 100 kms from MKAD.

9.2. The rates include 4 hours for unloading of cargo from container at the Client's (consignee's) warehouse, then the Client's side should pay for the truck detention at the amount of RUR 650 per 20/40-foot container per hour (the started hour of detention is calculated as full hour). If the truck detention exceeds 10 hours, the double payment is charged for each hour of detention starting from the 11th hour.

9.3. The rate and possibility of transportation of 20-foot container with the gross-weight over 20 tons or 40-foot container with the gross-weight over 24 tons is provided by request.

9.4. The additional unloading address is paid at the amount of RUR 2500 per container for the first address, RUR 3500 per container for the third and each next unloading address.

9.5. The rates for containers which pass customs clearance in Vladivostok port include 5 free storage days of laden container under seal at the terminal of Silikatnaya station; further storage is paid by the Client by the following rates:

a) from the 6th till 10th day - RUR 750/1500 per 20/40-foot container per day;

b) over 10 days - RUR 3000/6000 per 20/40-foot container per day.

9.6. The rates for containers which pass customs clearance at Silikatnaya station include 3 free storage days of laden container under seal in the customs control zone of Silikatnaya station; further storage is paid by the Client by the following rates:

in the customs control zone or at the temporary storage warehouse:

from the 4th till 10th day - RUR 500/1000 per 20/40-foot container per day;

over 10 days - RUR 1000/2000 per 20/40-foot container per day.

in the general zone:

RUR 500/1000 per 20/40-foot container per day.

9.7. In case the customs bodies arrange customs inspection at Silikatnaya station, the fee of RUR 6000 per 20/40-foot container may be applied to the tariffs for arranging customs inspection.

9.8. The rates for containers which pass customs clearance in Vladivostok port include 5 free storage days of laden container under seal at the terminal of Khovrino station; further storage is paid by the Client by the following rates:

RUR 350/700 per 20/40-foot container per day;

9.9. The rates for containers which pass customs clearance at Khovrino station include 2 free storage days of laden container under seal at the terminal of Khovrino station; further storage is paid by the Client by the following rates:

in the customs control zone or at the temporary storage warehouse:

RUR 150 per hour or RUR 3600 per day per 20/40-foot container;

in the general zone:

RUR 350/700 per 20/40-foot container per day;

9.10. The charges mentioned in points 9.1-9.6 and 9.8-9.9 include VAT 18%; the charge mentioned in point 9.7 is subject to VAT 0%.

9.11. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of arranging terminal handling and door delivery.

10. Charges concerned with arranging delivery from Shushary station (Saint-Petersburg) which are not included into the rates:

10.1. The rates are valid for delivery to Kirovsky, Moskovsky, Krasnoselsky, Nevsky, Frunzensky, Admiralteysky districts of Saint-Petersburg. The following additional fee should be added to the rates for delivery of containers by truck to other districts:

- for delivery to Kalininsky, Krasnogvardeysky, Pushkinsky, Pavlovsky, Kolpinsky districts of Saint-Petersburg 1000 RUR per 20/40-foot container;

- for delivery to Primorsky, Vyborgsky, Petrodvortsovy districts of Saint-Petersburg 1700 RUR per 20/40-foot container;

- for delivery to Gatchita, Im.Morozova village, Tosno 2500 RUR per 20/40-foot container;

- for delivery to Kurortny, Lomonosovsky, Kronshtadtsky districts and to Vsevolozhsk 3500 RUR per 20/40-foot container.

10.2. The rates include 8 hours for unloading of cargo from container at the Client's (consignee's) warehouse, then the Client's side should pay for the truck detention at the amount of RUR 590 per 20/40-foot container per hour.

10.3. Transportation of container by truck is possible only if the cargo weight does not exceed 22 tons. If the cargo weight in container exceeds 22 tons transportation is possible only upon preliminary confirmation of the Forwarder.

10.4. The rates for containers in the customs control zone or at the temporary storage warehouse for the cargo which pass customs clearance at Shushary station is calculated from the moment of container positioning to the customs zone till the moment of its release from the customs and is paid by the rate of RUR 354/410 per 20/40-foot container per day (the incomplete day is considered as complete).

The rates include 10 free storage days of laden container at the terminal of Shushary station from the moment of its release from the customs or from the moment of non-bonded container's arrival to the station by rail until the moment of its dispatch by truck (the incomplete day is considered as complete). Further storage is paid by the rate of RUR 200 per 20/40-foot container per day.

10.5. The charges mentioned in points 10.2 – 10.4 include VAT 18%.

10.6. The rates are subject to any other incremental/emergency surcharges that may be applicable at time of arranging terminal handling and door delivery.

11. Charges concerned with arranging delivery from other stations, except Silikatnaya, Khovrino and Shushary, which are not included into the rates

11.1. The charges concerned with arranging terminal handling and trucking from the station of destination, including storage of container, truck detention etc., will be charged additionally by fact.

12. Conversion of the charges from the rate currency to the currency of payment.

12.1. Conversion of the charges stipulated in US dollars into the Russian Rubles:

The Forwarder issues invoice to the Client in US dollars for the services stipulated in US dollars; payment is arranged in Russian Rubles by the Russian Central Bank exchange rate at the date of payment. The date of payment is the date when the funds are credited to the Forwarder's account.

The cost of the arranged services stipulated in US dollars is determined in Russian Rubles by the Russian Central Bank exchange rate at the date of receiving prepayment (the date when the funds are credited to the Forwarder's account), if no prepayment – at the date of the service arrangement.